

CUSTOMER STORY

Designing Collections in Future Mode with 3D

with Browzwear and Stars Design Group



INDUSTRY: Global Lifestyle

PLATFORM: VStitcher

GOALS:
 ✓ Improve sustainability
 ✓ Enhance customer engagement
 ✓ Commitment to innovation

SOLUTION: Providing customers with advanced visual performance and pricing through 3D sampling

RESULTS



The ability to build entire collections in 3D



Any pattern issue can be resolved in VStitcher



Customers can visualize each garment's detailing and fabrications



The team are able to pre-assess cost, quality, and production waste



Fit validation can be conducted in a matter of days



A shorter and more efficient decision-making process

Meet the Company

Founded in 1993, **Stars Design Group** is a leading apparel designer and manufacturer, supporting coveted lifestyle apparel brands, retailers, and private labels through the delivery of high-quality, cost-effective, and ethically responsible products. With quality, value, and transparency at the core, Stars Design Group is committed to innovation and environmental sustainability, ensuring that its clients partner with the most forward-thinking companies in the industry.

By utilizing 3D technology and leveraging an extensive range of digital fabrics, trims, and components, the company provides its customers with advanced visual performance and pricing objectives.

The Need For 3D

As early adopters of 3D, Stars Design Group recognized the importance of technology as a means to build a powerful production and sourcing side of the apparel value chain. Coming from a background in design and retail, Bret Schnitker, CEO of Stars Design Group, noticed that the apparel industry lacked an efficient technique for larger-scale production, resulting in prolonged lead times and a significant amount of hit and miss in terms of getting the styles right. Thus, with the establishment of Stars Design Group, he looked to provide apparel organizations with the ability to visualize what the end product would look like in an adjustable way, at a pre-production stage. To begin, the design and product development teams began to create virtually real 2D designs to present collections to customers.

After receiving positive feedback, the teams regrouped to discuss the limitations of 2D, and how its initial success could be taken a step further to allow customers to interact with the garments. In a collaborative effort, the different teams begin to explore the 3D space, researching different types of software, and examining their capabilities. For Stars Design Group, the 3D program needed to be approachable to all designers, both with and without pattern-making experience, and that's where Browzwear came into the picture. Throughout the trial period with Browzwear's 3D design software, VStitcher, first-time users who hadn't touched upon pattern making in the past were able to import and manipulate patterns with ease, to create a great indication of what the garment looks like.

"Whereas fit validation and pattern iterations may have taken months prior to 3D, it can now be conducted and completed in a matter of days. In other words, 3D enables you to shorten the decision-making process."



Bret Schnitker

CEO



Creating New Digital Processes

First and foremost, the design and product development teams began to utilize Browzwear's 3D to present collections to clients and conduct much of the back and forth approval processes digitally, making informed decisions at a much faster pace. "As customers began to embrace the new technology, they could immediately reap the benefits of 3D. Not only were they able to visualize a digital garment that was an exact replica of the physical piece, but they were also able to offload some of the tedious tasks involved in the cumbersome fit process," says Bret. In fact, one of the main ways in which Stars Design Group was able to get their clients on board with 3D, was simply by showing the digital garment and physical garment side by side and letting the results speak for themselves.

By building entire collections in 3D, customers could interact with the garments on turntables, visualize each garment's detailing and fabrications, and ultimately make decisions over images that looked as real as human photography. "With Browzwear, we were soon able to resolve any pattern issues by simply importing the client's pattern into VStitcher, dressing it on a 3D avatar, analyzing the fit and tension of the pattern pieces virtually in a variety of different poses and positions, and readjusting it accordingly", says Bret. "Whereas fit validation and pattern iterations may have taken months prior to 3D, it can now be conducted and completed in a matter of days. In other words, 3D enables you to shorten the decision-making process" he adds.

Leveraging digital fabrics also enables the company to reverse engineer the fabrics utilized for collections to build a pre-production price point. That way, the customers can build backward in order to make informed decisions early on in the process, regarding which fabrics should be used and why. "With 3D, we're designing collections in future mode, assessing the cost, quality, and environmental implications at a pre-production level," says Bret.



The Continuous Impact of 3D

Since implementing 3D back in 2010, it continues to impact the company and its customers in many different ways. "There's certainly a cultural shift that the industry has to go through in terms of embracing the accuracy of what we can see in the digital apparel space, which is now being addressed on a wider scope," says Bret.

"In light of the pandemic, we have witnessed an even more radical shift in people changing their way of thought because they must. Shipping costs and logistics are in shambles, and lead times are through the roof, and with 3D, months of the design processes are saved," he adds. "We are seeing 3D being adopted at a more aggressive rate across the industry in order for apparel professionals to stay ahead of the game."

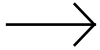


3D Render



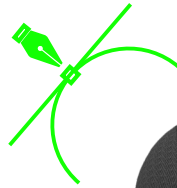
Physical Sample

The Next Steps



With more and more apparel organizations rapidly moving into the world of 3D and putting their trust into Stars Design Group to lead the way through the approval process and fit dialogue, the company hopes to double down its efforts in fit accuracy and garment precision. By addressing different size ranges for different body shapes and sizes the team hopes to build a unified fit for the masses that can be applied across brands.

"Today we live in an online world, meaning that quality and fit are of the utmost importance both for the customer and the apparel brand, to reduce product returns and boost customer satisfaction," says Bret.



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Browzwear aligns and accelerates digital workflows, from sketch to store.

A trusted partner of more than 1,000 fashion and apparel companies worldwide, Browzwear unlocks digital craftsmanship, allowing the creative act to flow across the entire value chain. Advanced 3D visualization is the foundation for software and services that make it possible to design, produce, and sell with remarkable efficiency. Virtual prototypes are true to life. Sampling and production are streamlined. Ideas come to market faster, with cost and waste reduced at every step of the way. The result is nothing less than the digital transformation of the entire fashion industry.

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